**Executive Director**

* *Baton Rouge, LA, USA*
* *80,000-100,000 per year*
* *Salary*
* *Full Time*
* *Excellent Benefits*

Are you passionate about educating our future and have a desire to make a meaningful impact in the music community? Look no further! Kids' Orchestra, a leading nonprofit organization in Baton Rouge, is seeking a dynamic and experienced Executive Director who is ready to take our organization to new heights. As the Executive Director, you will have the unique opportunity to shape the future of music education in our growing community.

You will be responsible for overseeing all aspects of our operations, including program development, fundraising, and community outreach. With your leadership and vision, you will drive the growth and success of Kids' Orchestra, ensuring that every child has access to high-quality music education. This position offers the excitement of working in a vibrant and creative environment, where you will collaborate with a passionate team of educators and artists. Your leadership will positively affect the future of our students, helping them develop into confident, creative, and socially engaged individuals.

If you are a driven and enthusiastic individual with a commitment to music education and social learning, this is the perfect opportunity for you. At Kids' Orchestra, you will inspire the next generation of musicians and socially engaged citizens.

Your benefits will include: medical, dental, and vision insurance along with a competitive salary, and paid time off.

**KIDS' ORCHESTRA: WHO WE ARE**

Kids' Orchestra's (KO) mission is to build a community of creative, confident, and socially engaged students through music education. KO serves over 750 elementary, middle, and high school students across East Baton Rouge, Baker, Zachary, Lafayette, and Ascension parishes, giving them the opportunity to study music, play an instrument, and perform in concerts open to the public. Our Social and Emotional Learning curricula boasts improved confidence within a one year span. Additionally, students in our program boast improved math and literacy skills on standardized tests within two years. To learn more about us visit: [www.kidsorchestra.org](http://www.kidsorchestra.org/)

**DAY-TO-DAY AS THE EXECUTIVE DIRECTOR**

As the Executive Director at Kids' Orchestra, you will play a pivotal role in ensuring the continuous growth and success of our organization. Reporting directly to the Board of Directors, you will oversee all aspects of strategic and operational management. You will lead a team of dedicated staff members, ensuring program excellence and evaluating the effectiveness of our initiatives. A key part of your role will be to actively engage and energize our private funders, community partners, and board members.

You will also have the opportunity to develop and strengthen our Board of Directors, actively participating in committees and guiding strategic direction. Fundraising and communications will be another crucial aspect of your responsibilities, where you will build existing relationships with donors, cultivate new donor relationships, oversee the development and communications department, and implement fundraising plans. Additionally, you will be responsible for fiscal oversight, generating strategic fiscal plans, establishing revenue goals, managing budgets, and monitoring cash flow. Program expansion will also be a priority; you will design and execute strategic planning processes to bring our programs to more communities across Louisiana.

Building partnerships and leveraging your external relationships will be essential to open up new opportunities for growth and replication. This role will provide you with a unique opportunity to make a lasting impact on the lives of children and the community as a whole, and contribute to our mission of community enrichment through music education. Join us at Kids' Orchestra and be a catalyst for change in the Baton Rouge community!

**ARE YOU A GOOD FIT FOR THIS EXECUTIVE DIRECTOR JOB?**

To excel in the role of Executive Director at Kids' Orchestra, the following skills and qualifications are required:

* Proven work experience in Senior Business Management or proven work experience as Nonprofit Executive Director
* 3 plus years of managing, leading, and developing staff members
* Proven work experience growing and scaling organizations
* Strong written and verbal communication skills; a persuasive and passionate communicator with excellent interpersonal and multidisciplinary project skills
* Strong marketing, public relations, and proven fundraising experience with the ability to engage a wide range of individuals, stakeholders, and cultures
* Previous success establishing relationships with individuals and organizations of influence, including funders and partner agencies
* High-level strategic thinking and planning; ability to envision and convey the organization's strategic future to the staff, board, volunteers, and donors
* Solid organizational abilities, including planning, delegating, program development, and task facilitation
* Strong financial management skills, including budget preparation, analysis, decision-making, and reporting financial forecasting documents for the board of directors
* Experience with solicitation, fund development process works, experience cultivating donors, fundraising campaigns

A successful Executive Director will have these preferred skills or experience:

* MBA or other related advanced degree
* Music background
* Experience in volunteer recruitment and how to get individuals involved for the organization's success.
* Fundraising campaign experience
* Ability to collaborate with groups outside parish lines
* Experience with Social and Emotional Learning (SEL)
* Experienced promoter of Diversity, Equity, and Inclusion (DEI)

**ARE YOU READY FOR AN EXCITING OPPORTUNITY?**

If you think this role will suit your needs, great! Applying is a piece of cake. Good luck - we're excited to meet you!

Apply at this link:

<https://highflyerrecruiting.isolvedhire.com/jobs/1104139-382591.html>